AIC LUNCHEON
03 JUNE 02

Developing, Fielding, and Sustaining America's Aerospac

U.S. AIR FORCE

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Integrity - Service - Excellence

Overview

- FAST Program Background
- Results
- Contract Status
- Summary

Background
Advantages

AFMC FAST

Flexibility

Broad knowledge base contractor teams

Modifications, services, spares & repairs

Decentralized ordering

Reduce Cost

Dramatic reduction in leadtime

No surcharges

Decrease redundant contract & administrative costs

Reduce industry proposal costs

Speed

19 days average to place order

Help Centers meet Socioeconomic Goals

15% of direct award dollars to SB primes

23-25% of all large businesses direct award dollars must be subcontracted to small businesses

Enhance competition

Background
Ceiling Details

ALC	Average Annual Usage	Total Ceiling (7-year)
OO-ALC	$423M	$2.961B
WR-ALC	$406M	$2.842B
OC-ALC	$234M	$1.638B
TOTAL	**$1.063B**	**$7.441B**

Background
The Customers

- **Who Can Issue Orders?**
  - **AFMC Air Logistics Centers**
    - **Centralized ordering at OC and WR-ALC**
    - **Decentralized ordering at OO-ALC**
- **Who Can Use FAST?**
  - **ALC Program Managers and Requirements Personnel**
  - **AFMC Centers through a Sponsoring ALC**

Background
WR-ALC Points of Contact

Gene Vanderpool
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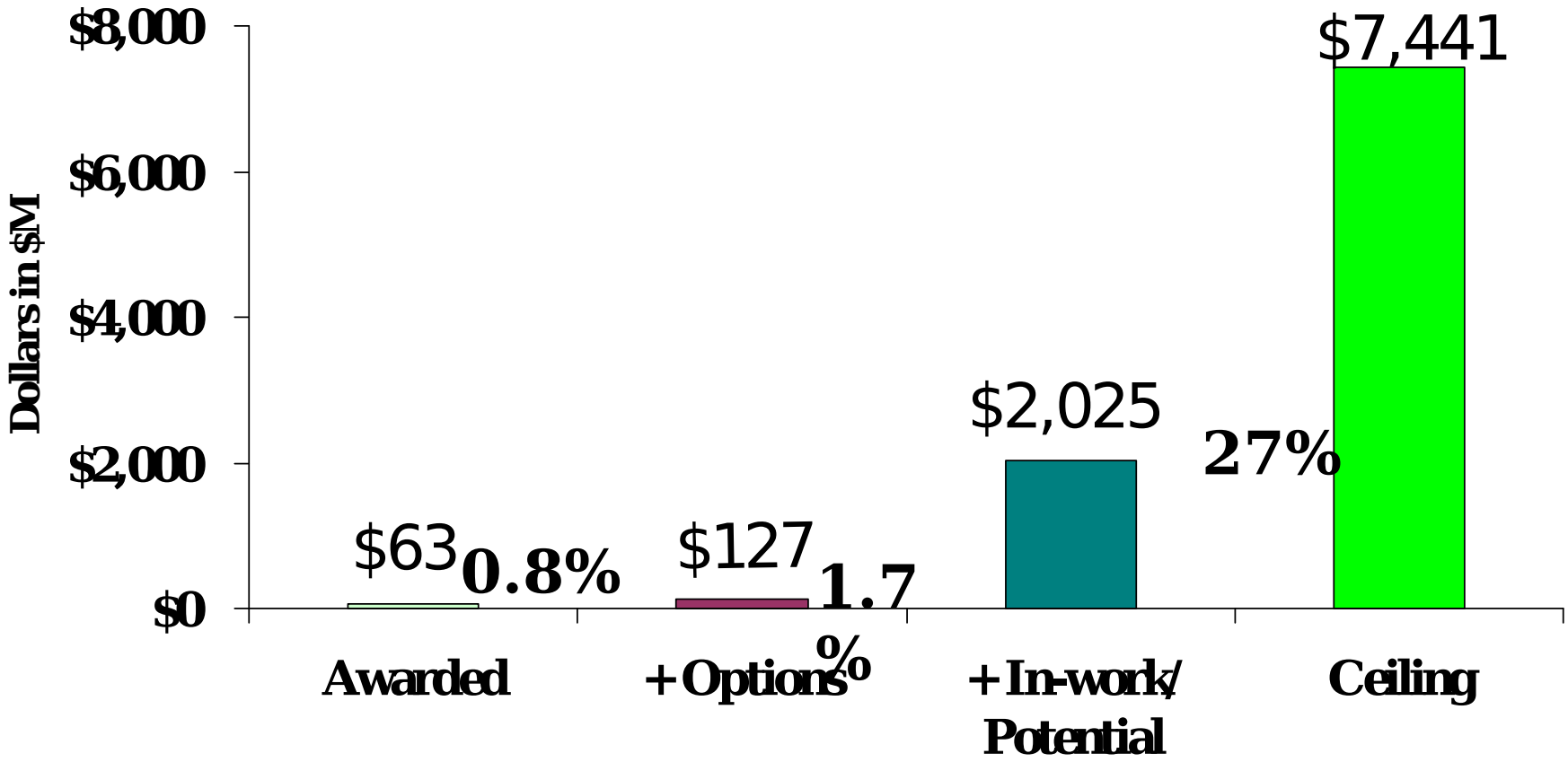
Results

Total $ Awarded vs FAST Ceiling

Data as of 30 Apr 02



AWARDED TOTAL $ = $ 62.6M % SB = 66% ORDERS = 58

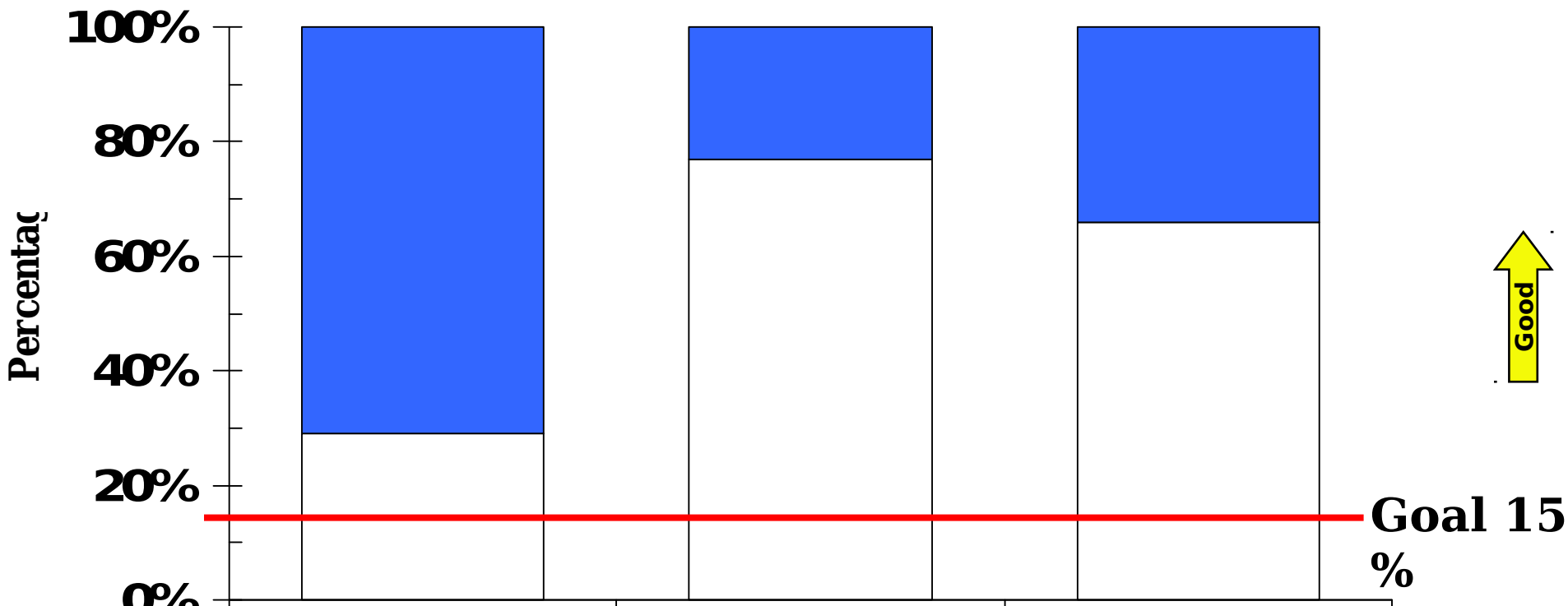
+ OPTIONS TOTAL $ = $126.9M % SB = 59% ORDERS = 58

SOP Required Information 1.E

Comparison of Small and Large Business

(Percent of Dollars Obligated)

Data as of 30 Apr 02



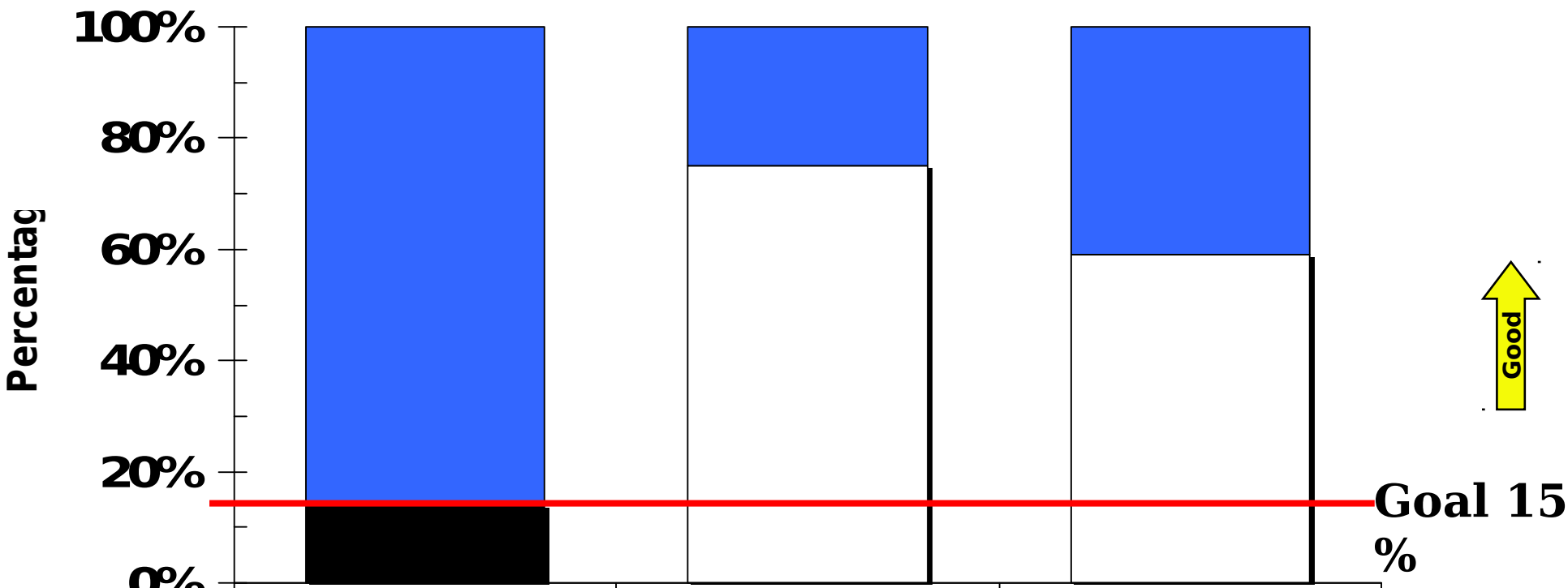
	FY01	FY02	Total
Large %	71%	23%	34%
Small %	29%	77%	66%

Large $	$10.2M	$10.9M	$21.1M
Small $	$4.2M	$37.3M	$41.5M

Comparison of Small and Large Business

(Percent of Dollars Obligated plus All Future Options)

Data as of 30 Apr 02



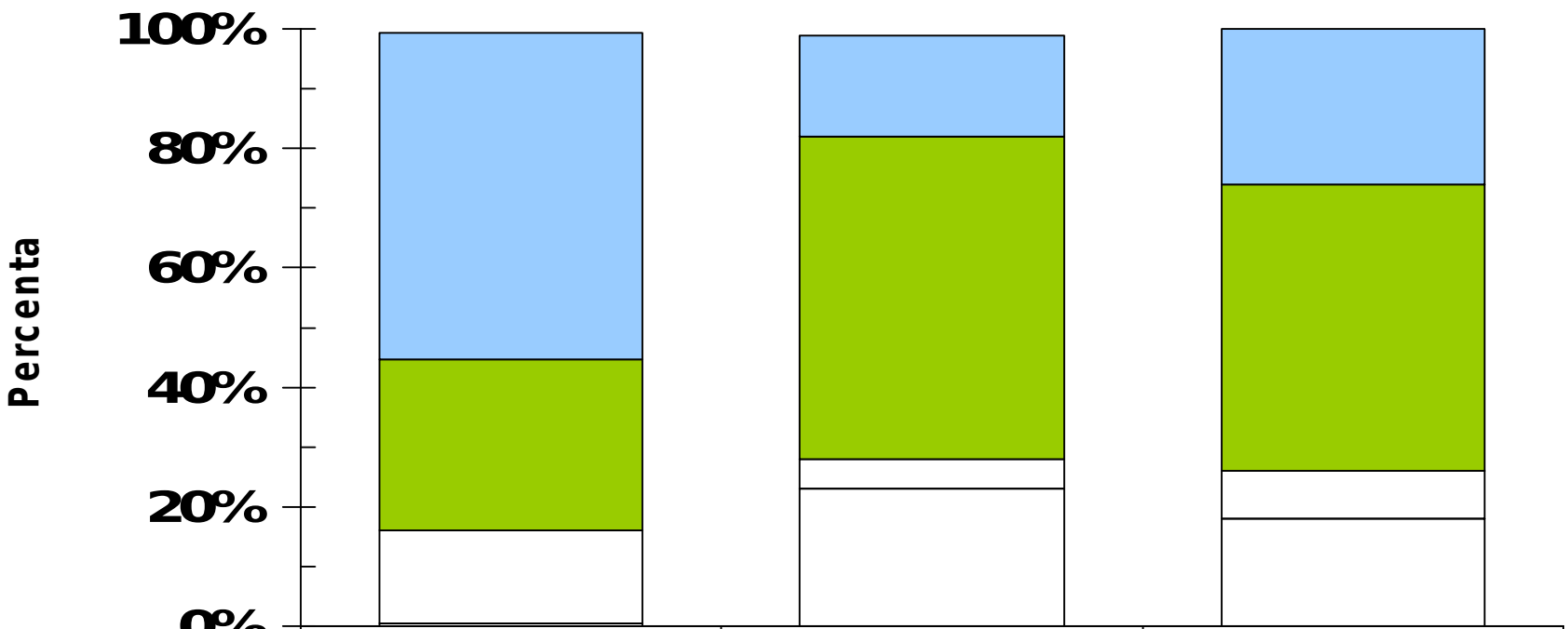
	FY01	FY02	Total
Large %	86%	25%	41%
Small %	14%	75%	59%

Large $	$29.3M	$23.2M	$52.5M
Small $	$4.8M	$69.6M	$74.3M

Comparison of Small and Large Business

(Percent of Dollars Obligated – Sole Source and Competitive)

Data as of 30 Apr 02



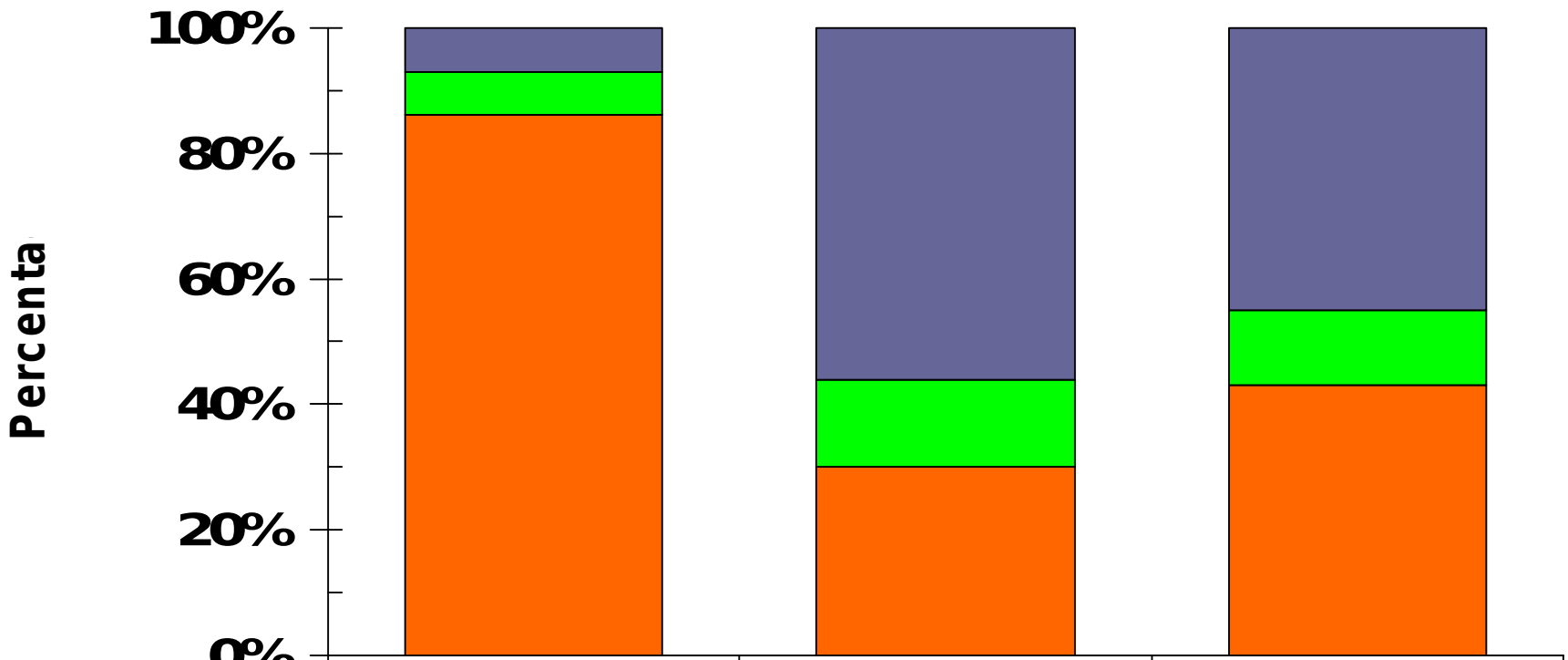
	FY01	FY02	Total
LB SS %	55%	17%	26%
SB SS %	29%	54%	48%
LB Comp %	16%	5%	8%
SB Comp %	0%	23%	18%

LB $ SS	$7.9M	$8.4M	$16.3M
SB $ SS	$4.1M	$26.2M	$30.3M
LB $ Comp	2.3M	$2.5M	$4.8M
SB $ Comp	$0.1M	$11.1M	$11.2M

Comparison of ALCs

(Percent of Dollars Obligated)

Data as of 30 Apr 02



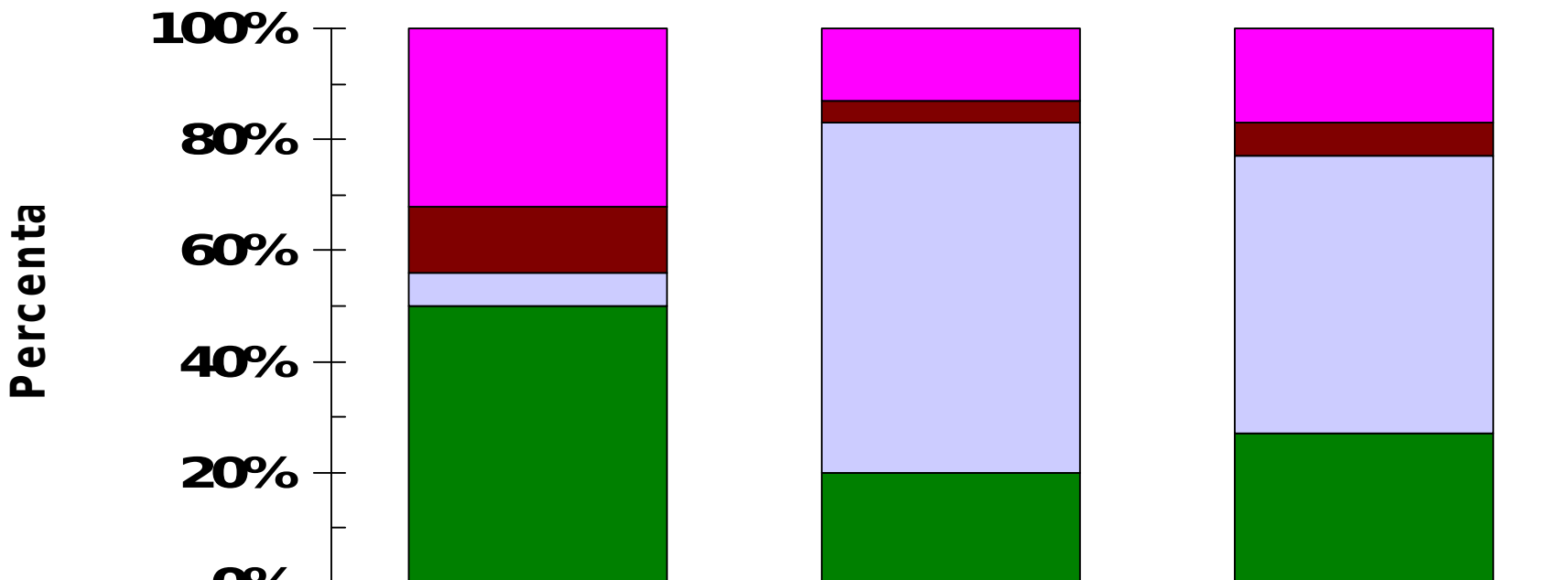
	FY01	FY02	Total
OC-ALC %	7%	56%	45%
OO-ALC %	7%	14%	12%
WR-ALC %	86%	30%	43%

OC-ALC $	$1.0M	$26.9M	$27.9M
OO-ALC $	$1.0M	$6.7M	$7.7M
WR-ALC $	$12.4M	$14.7M	$27.0M

Comparison of Work Breakout

(Percent of Dollars Obligated)

Data as of 30 Apr 02



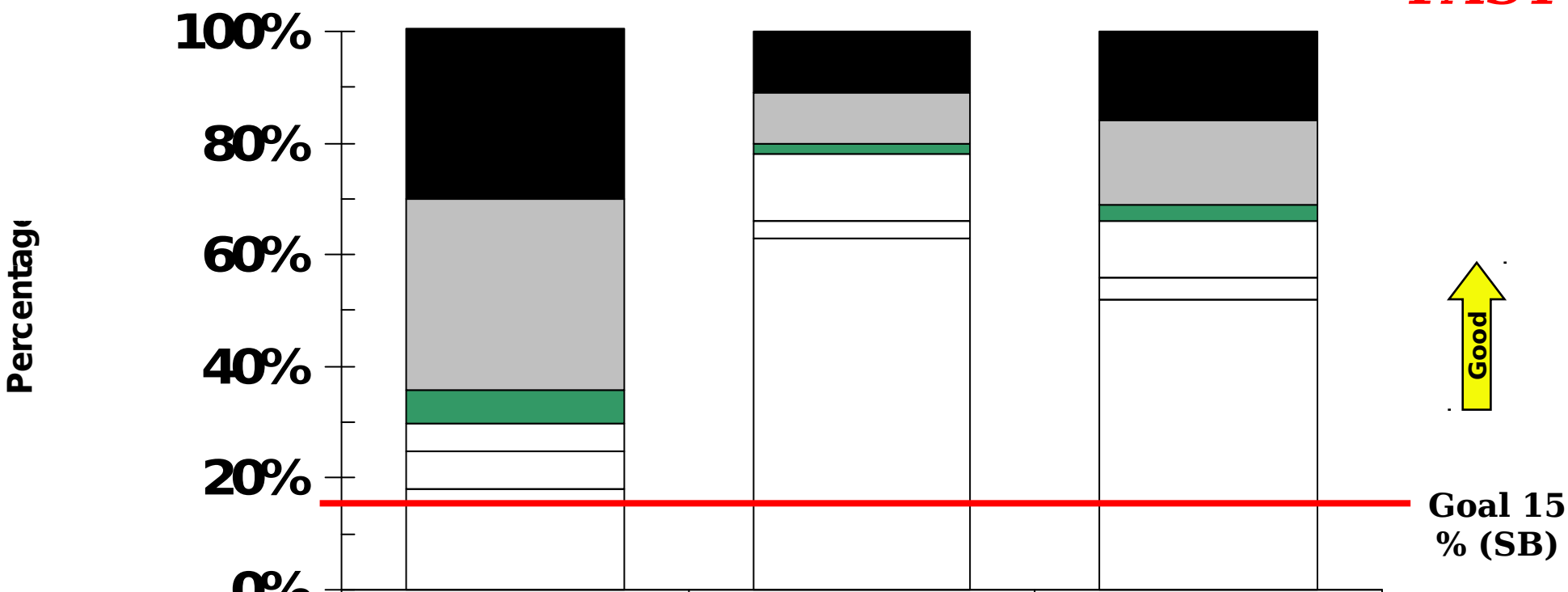
	FY01	FY02	Total
Mods %	32%	13%	17%
Repair %	12%	4%	6%
Spares %	6%	63%	50%
Services %	50%	20%	27%

Mods $	$4.6M	$6.1M	$10.7M
Repair $	$1.8M	$2.1M	$3.8M
Spares $	$0.9M	$30.3M	$31.2M
Services $	$7.2M	$9.8M	$16.9M

Comparison of Contractors

(Percent of Dollars Obligated)

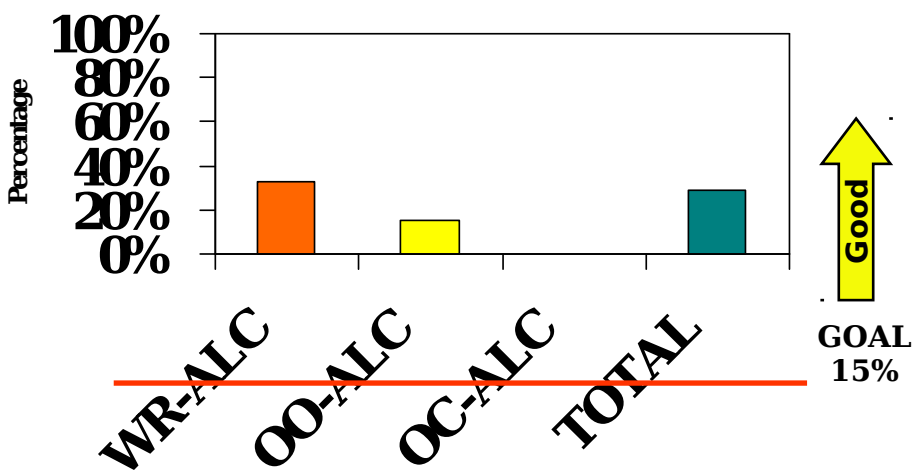
Data as of 30 Apr 02



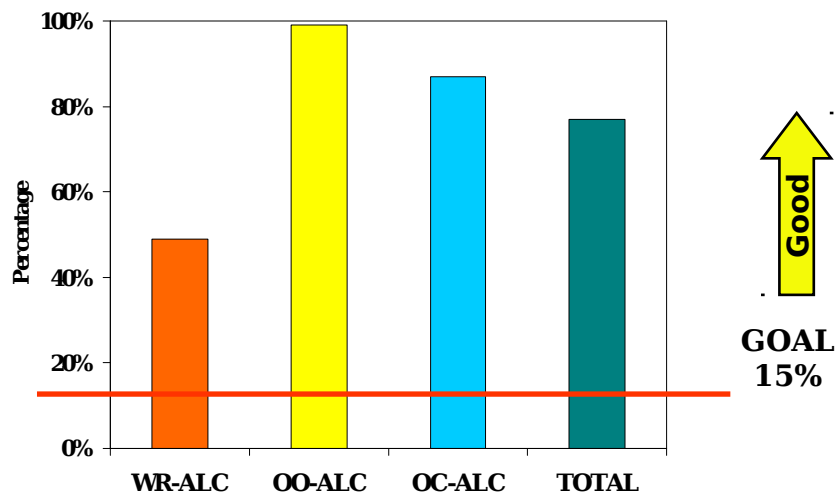
	FY01	FY02	Total
SAIC %	31%	11%	16%
LOCKHEED %	34%	9%	15%
BOEING %	6%	2%	3%
TAMSCO % SB	5%	12%	10%
SSAI % SB	7%	3%	4%
MTC % SB	18%	63%	52%

Comparison of Small Business by ALCs
(Percent of Dollars Obligated)
Data as of 30 Apr 02

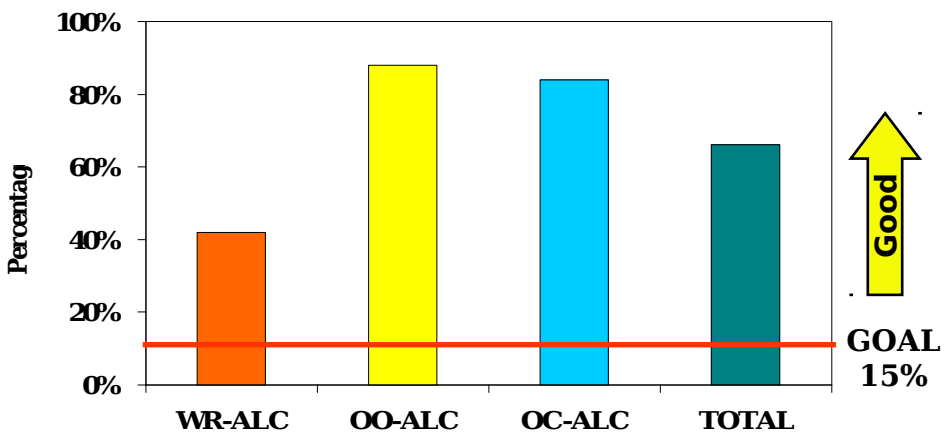
FY01



FY02



TOTAL

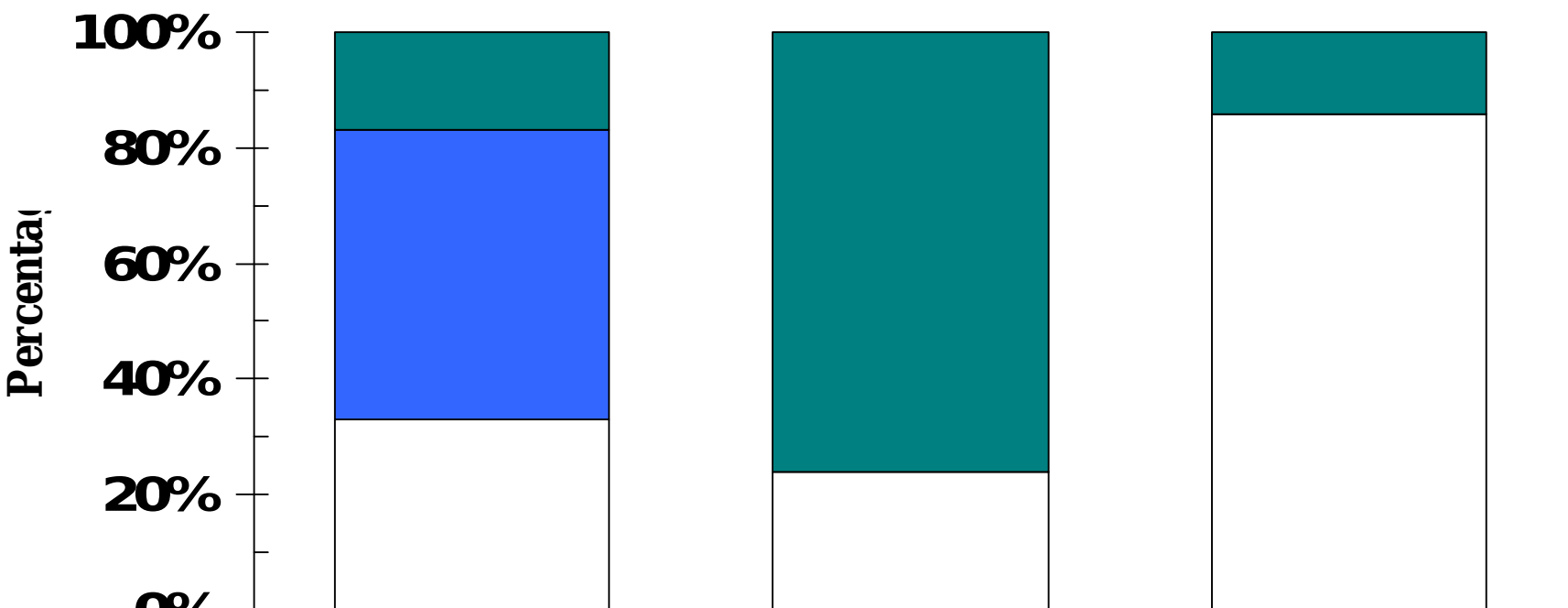


Notes: **SOP Required Information 2.C**

Small Business Dollars Subcontracted

(Percent of Dollars Obligated)

Data as of 15 Mar 02



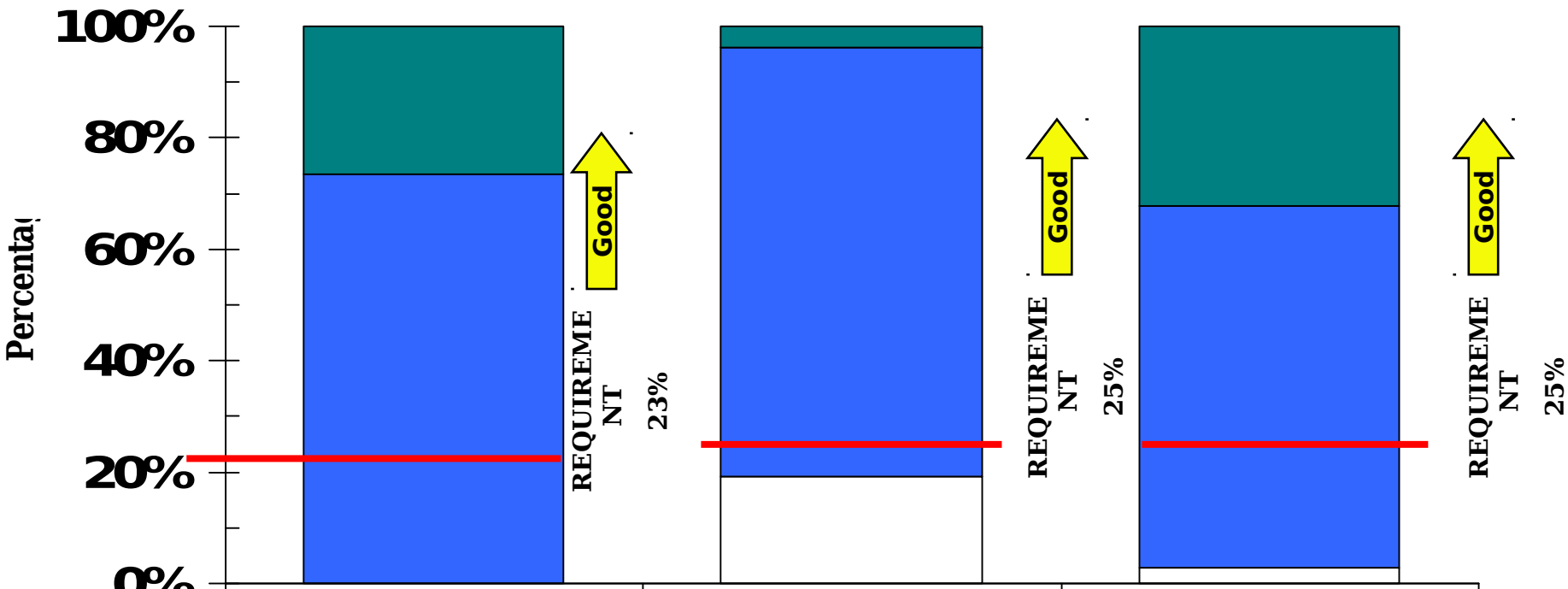
	MTC	SSAI	TAMSCO
Prime %	17%	76%	14%
Large %	50%	0%	0%
Small %	33%	24%	86%

Prime $	$1.2M	$1.0M	$0.6M
Large $	$3.9M	$0	$0
Small $	$2.6M	$0.2M	$4.1M

Large Business Dollars Subcontracted

(Percent of Dollars Obligated)

Data as of 15 Mar 02



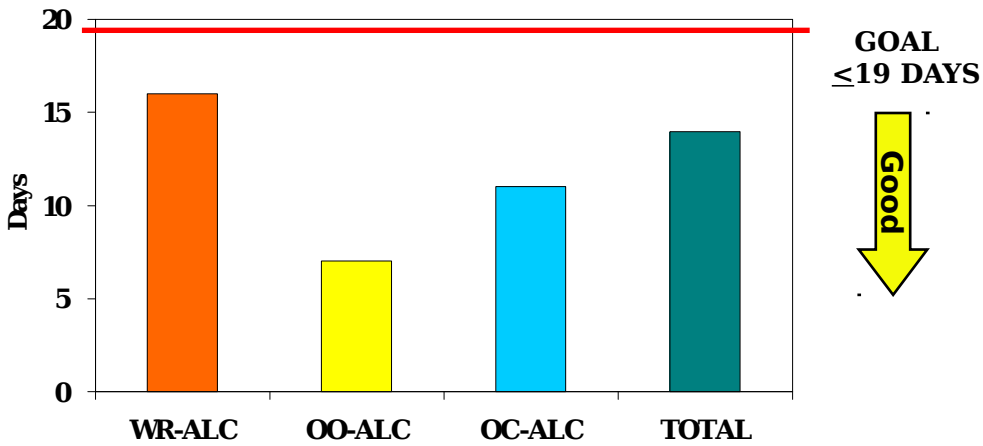
	BOEING	LOCKHEED	SAIC
Prime %	27%	4%	32%
Large %	73%	77%	65%
Small %	*	19%	3%

Prime $	$0.4M	$0.3M	$1.9M
Large $	$1.2M	$4.9M	$3.9M
Small $	$0M	$1.2M	$0.2M

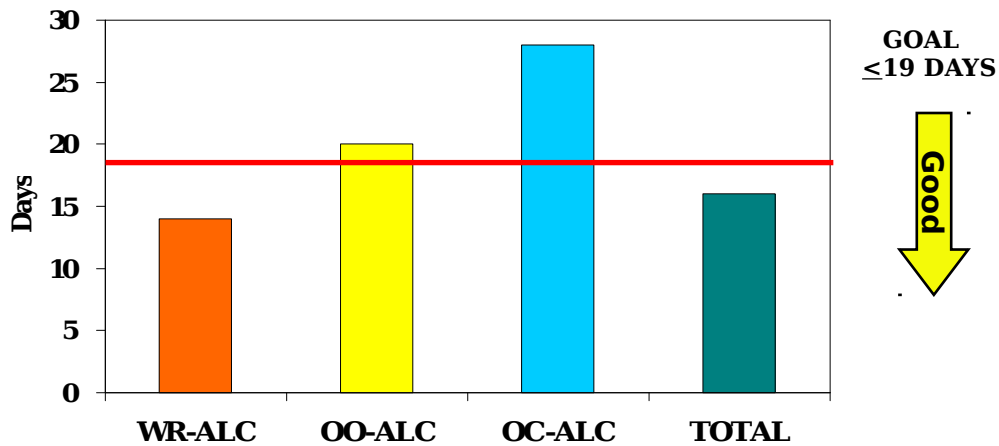
AVERAGE TURNAROUND TIME

Data as of 30 Apr 02

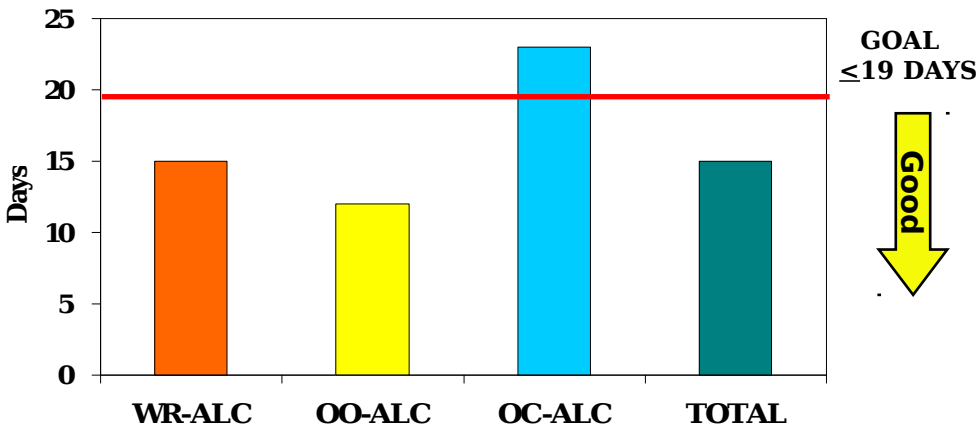
FY01



FY02

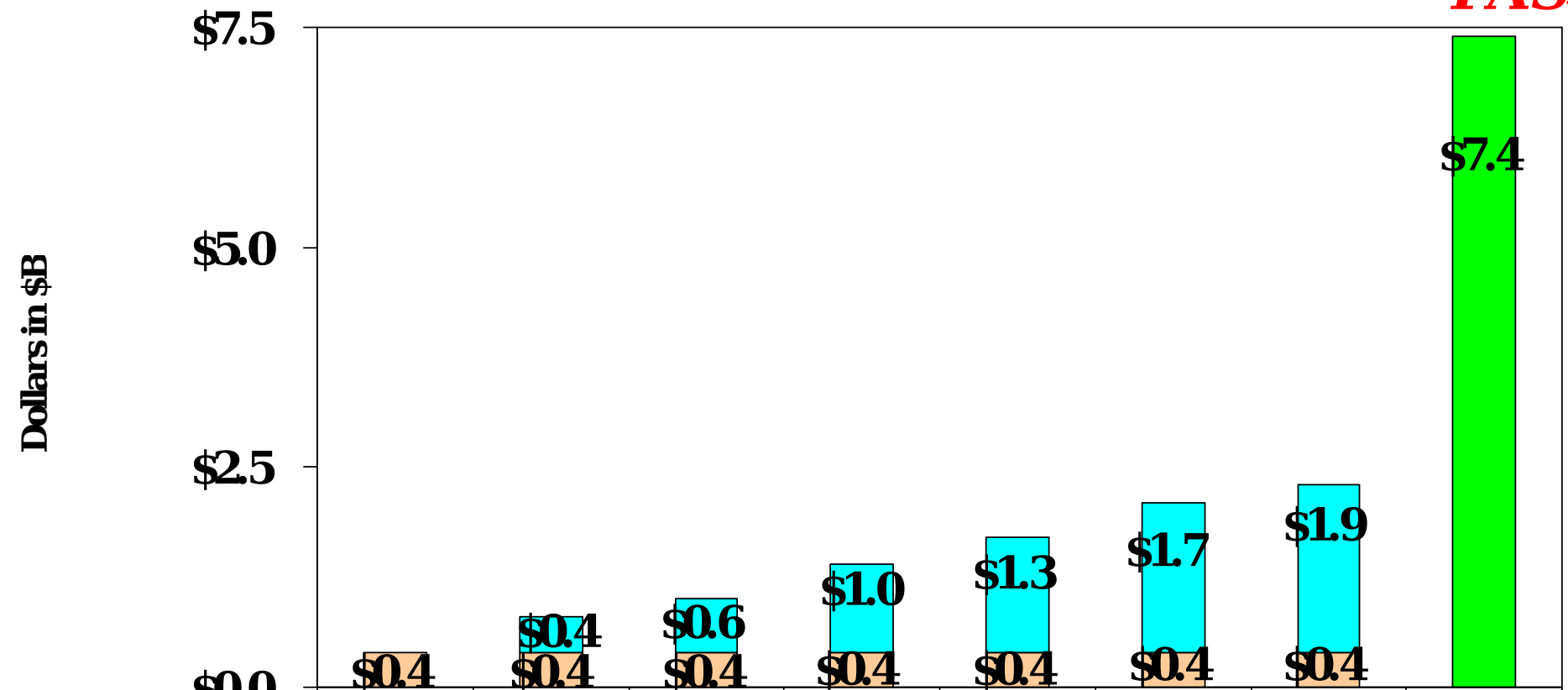


TOTAL



Notes: **SOP Required Information 1.A**

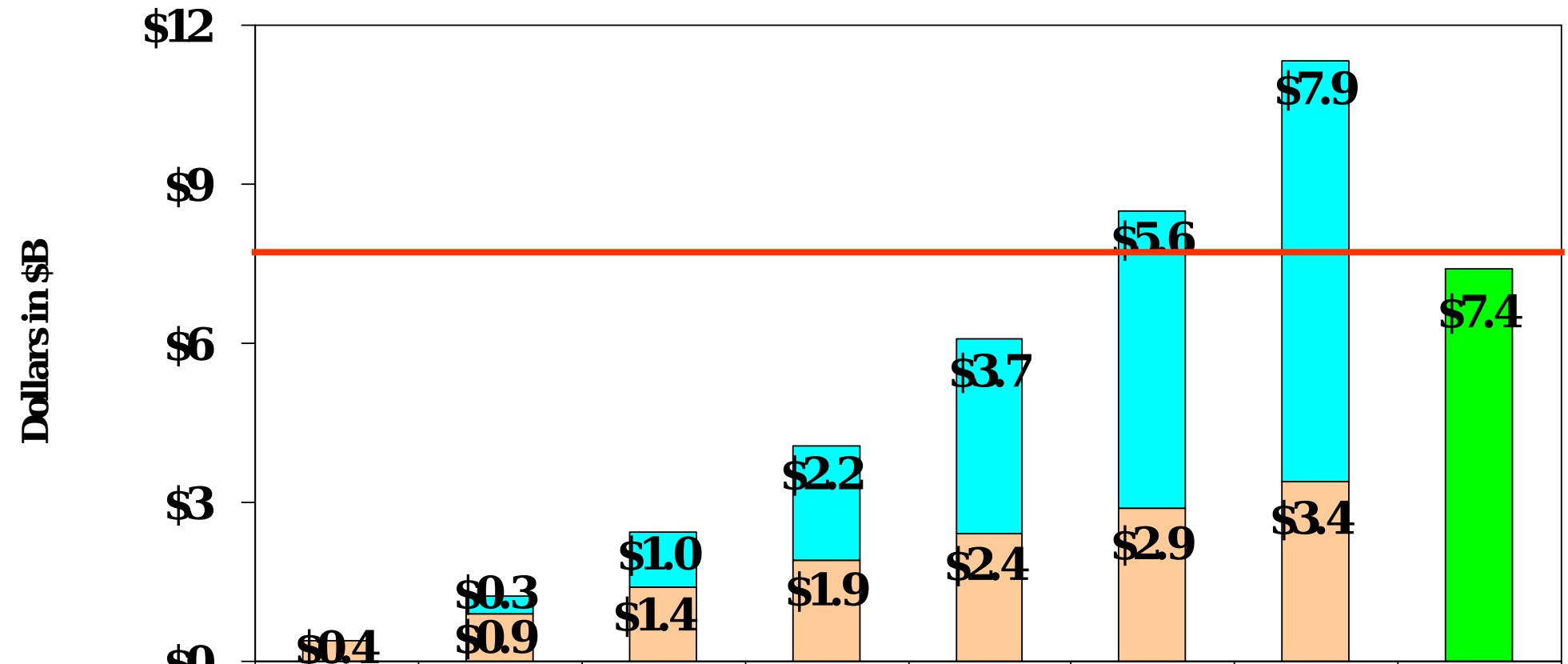
FAST Actual Workload vs Ceiling
(Preliminary)



	FY02	FY03	FY04	FY05	FY06	FY07	FY08	Ceiling
Awarded Options		$0.4	$0.6	$1.0	$1.3	$1.7	$1.9	
Awarded Orders	$0.4	$0.4	$0.4	$0.4	$0.4	$0.4	$0.4	$7.4

FAST Workload Forecast vs Ceiling

Preliminary



	FY02	FY03	FY04	FY05	FY06	FY07	FY08	Ceiling
Options		$0.3	$1.0	$2.2	$3.7	$5.6	$7.9	
Basic Orders	$0.4	$0.9	$1.4	$1.9	$2.4	$2.9	$3.4	$7.4

Contracts Status

Data as of 25 Mar 02

- 58 task orders awarded
  - 24 orders awarded to small businesses
  - 34 orders awarded to large businesses
  - Over $63M obligated; $127M with options
  - SB primes received 66% of obligated dollars
  - Average order processing time – 15 days
- 35 WR-ALC in-work/potential orders for $479M
- 21 OO-ALC in-work/potential orders for $1B
- 11 OC-ALC in-work/potential orders for $415M

Summary

- **FAST is the premier Air Force sustainment contract**
  - **Dramatically reduces contract lead times**
  - **Eliminates dependence on other agencies' contracts**
  - **Broad scope captures full range of sustainment challenges**
  - **Large award dollar ceiling facilitates major program coverage**
  - **Delivers more bang for the buck**
- **Currently meeting all direct award dollars' goals and requirements**
- **Positive customer feedback continues to flow-in; no major issues**
- **Outstanding small business direct participation to date**
- **Created a win-win environment for defense industries, both large and small, and the warfighters**